

1.

VIRGINIA CAVALIERS

Athletics Facilities & Operations
Department of Athletics
Post Office Box 400822
Charlottesville Virginia
22904-4822

434-982-5022

Fax: 434-982-5007

www.virginiasports.com

August 3, 2010

To Whom It May Concern:

Chris Wheeler from Virginia Business Systems knows our organization very well, in regards to document technology and environment optimization. We have found his consultative method to be invaluable to identifying areas of improvement for our organization to maximize our productivity while helping the bottom line. I am glad to refer Chris and Virginia Business Systems' products, services, and programs.

At the University of Virginia Athletic Department, we have utilized the benefits of Konica Minolta and Ricoh Digital MFP systems in all our departments. In addition to our MFP's Chris and Virginia Business Systems have taken on the management of our printer fleet to enable us to optimize and understand our total print environment. VBS's prompt field service and value added advice and services have always exceeded our expectations. With Virginia Business Systems, we have experienced exceptional results, including improved workflow and cost containment.

I respect the expertise and professionalism that we receive from Chris and Virginia Business Systems, and would enthusiastically recommend them as your solutions provider.

On a final note, I should mention that we were satisfied with our current vendor until we experienced firsthand what Virginia Business Systems had to offer.

Best Regards,



Howard Goodman
UVA Athletics Dept.
IT Manager